

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, February 2, 2007

248	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	27	92
Pending Sales last 20 days	55	90
Pending Sales last 30 days	68	110

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	48	14	103
\$600,001 to \$750,000	63	17	111
\$750,001 to \$900,000	39	15	78
\$900,001 to \$1,050,000	39	10	117
\$1,050,001 to \$1,300,000	28	8	105
\$1,300,001 Plus	31	4	233

* Time required to sell current inventory at Pending Sale rate

Notes:

** The trends for this week were not as good as the last two. Inventory picked up by 8.5%, and sales over the last days are up 11.5%. But, sales over the last 10 days dropped by 18%. At best, it was a mixed bag of messages, and if the 10 day sales marker declines again, it will not be good news.