

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, February 16, 2007

<b>250</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>44</b>	<b>57</b>
<b>Pending Sales</b> last 20 days	<b>74</b>	<b>68</b>
<b>Pending Sales</b> last 30 days	<b>101</b>	<b>74</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	62	14	133
\$600,001 to \$750,000	54	31	52
\$750,001 to \$900,000	35	15	70
\$900,001 to \$1,050,000	33	18	55
\$1,050,001 to \$1,300,000	28	10	84
\$1,300,001 Plus	38	4	285

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* Another good week for San Ramon real estate sales! For the first time in a while, the inventory is turning over in less than 60 days (10 day burn rate was 57 days). If this trend continues a few more weeks, we will be in a normal market, with sellers and buyers at neither advantage.