

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, February 23, 2007

<b>240</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>40</b>	<b>60</b>
<b>Pending Sales</b> last 20 days	<b>83</b>	<b>58</b>
<b>Pending Sales</b> last 30 days	<b>105</b>	<b>69</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	56	18	93
\$600,001 to \$750,000	49	31	47
\$750,001 to \$900,000	39	22	53
\$900,001 to \$1,050,000	31	20	47
\$1,050,001 to \$1,300,000	29	9	97
\$1,300,001 Plus	39	5	234

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* Another very good week for San Ramon real estate sales! The \$600,000 to \$1,050,000 price range is going great. This price range is selling twice as fast as the under \$600,000 group, and **5 times** faster than the \$1,300,000 group. Three weeks do make a market, but the trend is looking very good right now.