

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, March 1, 2008

Homes on the Market:296	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate 296
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Pending Sales last 10 days	37	80
Pending Sales last 20 days	55	108
Pending Sales last 30 days	70	127

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	75	21	107
\$600,001 to \$750,000	75	18	125
\$750,001 to \$900,000	60	15	120
\$900,001 to \$1,050,000	31	5	186
\$1,050,001 to \$1,300,000	20	6	100
\$1,300,001 Plus	35	5	210

* Time required to sell current inventory at Pending Sale rate

Notes:

** We have some petty good news this week. For the first time in awhile, the 10 day pending rate has fallen below 90 days, very encouraging news and a hopeful sign that the market is not just picking up, but may be in "normal" mode soon.