

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, March 9, 2007

237	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	31	76
Pending Sales last 20 days	66	72
Pending Sales last 30 days	107	67

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	50	19	79
\$600,001 to \$750,000	55	30	55
\$750,001 to \$900,000	35	25	42
\$900,001 to \$1,050,000	28	15	56
\$1,050,001 to \$1,300,000	29	12	73
\$1,300,001 Plus	40	6	200

* Time required to sell current inventory at Pending Sale rate

Notes:

** Four good weeks in a row. We appear to have a mini-trend under way, and it's good news. The sweet spot is the \$750,000 to \$900,000 price range, where everything appears to be moving quickly. The homes priced over \$1,300,000 are moving slowly, and the inventory is turning-over about 5 times slower.