

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, April 20, 2007

<b>281</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>37</b>	<b>76</b>
<b>Pending Sales</b> last 20 days	<b>63</b>	<b>89</b>
<b>Pending Sales</b> last 30 days	<b>88</b>	<b>96</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	61	13	141
\$600,001 to \$750,000	62	27	69
\$750,001 to \$900,000	36	24	45
\$900,001 to \$1,050,000	39	8	146
\$1,050,001 to \$1,300,000	34	12	85
\$1,300,001 Plus	49	4	368

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* This was a good week, and sales increased over the last 10 days by 42%. The mid-price range of \$750K to \$900K remains hot, but the \$1.300M plus price range is very slow, taking over a year to burn through the inventory.