

Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: www.BillClarkson.com

Bill@BillClarkson.com

(925) 200-5380

Marketing Report: San Ramon

For the Week Ending: Friday, May 4, 2007

309	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	25	124
Pending Sales last 20 days	57	108
Pending Sales last 30 days	79	117

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	67	10	201
\$600,001 to \$750,000	74	32	69
\$750,001 to \$900,000	42	18	70
\$900,001 to \$1,050,000	39	5	234
\$1,050,001 to \$1,300,000	41	7	176
\$1,300,001 Plus	46	7	197

* Time required to sell current inventory at Pending Sale rate

Notes:

** The market continues to slow a little. But it appears that the "slowness" is focused primarily in the high and low prices ranges. The "sweet spot" continues to be the \$650K to \$900K range.