

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, May 11, 2007

<b>304</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>33</b>	<b>92</b>
<b>Pending Sales</b> last 20 days	<b>57</b>	<b>107</b>
<b>Pending Sales</b> last 30 days	<b>89</b>	<b>103</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	62	12	155
\$600,001 to \$750,000	71	37	58
\$750,001 to \$900,000	43	18	72
\$900,001 to \$1,050,000	42	7	180
\$1,050,001 to \$1,300,000	41	7	176
\$1,300,001 Plus	45	8	169

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* Good week, sales at the 3 month burn-rate, or what I would consider a normal market. Within the six price range groups I created to track the market, the middle is doing great, but both the low and the high ranges are still in a slump.