

Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: www.BillClarkson.com

Bill@BillClarkson.com

(925) 200-5380

Marketing Report: San Ramon

For the Week Ending: Friday, May 19, 2007

314	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
------------	-------------------	---

Pending Sales last 10 days	32	98
Pending Sales last 20 days	64	98
Pending Sales last 30 days	81	116

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
---------------------------	------------------------	---	---

Up to \$600,000	78	14	167
\$600,001 to \$750,000	51	33	46
\$750,001 to \$900,000	49	15	98
\$900,001 to \$1,050,000	39	10	117
\$1,050,001 to \$1,300,000	47	4	353
\$1,300,001 Plus	50	5	300

* Time required to sell current inventory at Pending Sale rate

Notes:

** There is a huge difference in marketing time between the \$600-\$750K price range and anything over \$1,000,000. First the first time in a long time, the burn through rate in the upper price ranges is almost one year. Not a good sign.