

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, May 25, 2007

<b>320</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>30</b>	<b>107</b>
<b>Pending Sales</b> last 20 days	<b>58</b>	<b>110</b>
<b>Pending Sales</b> last 30 days	<b>89</b>	<b>108</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	53	14	114
\$600,001 to \$750,000	72	36	60
\$750,001 to \$900,000	53	12	133
\$900,001 to \$1,050,000	40	10	120
\$1,050,001 to \$1,300,000	48	3	480
\$1,300,001 Plus	54	5	324

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* The market continues to slow down a bit each week. This trend leads me to believe that we will have a flat summer season, and a tough fall, especially for homes over the \$1,000,000 mark