

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, June 1, 2007

322	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	25	129
Pending Sales last 20 days	55	117
Pending Sales last 30 days	76	127

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	62	11	169
\$600,001 to \$750,000	68	25	82
\$750,001 to \$900,000	47	18	78
\$900,001 to \$1,050,000	46	12	115
\$1,050,001 to \$1,300,000	44	5	264
\$1,300,001 Plus	55	5	330

* Time required to sell current inventory at Pending Sale rate

Notes:

** The slowdown continues. The "10 day" sales numbers dropped by 20% this week, and over all, the "30 day" sales numbers dropped by about 14%, indicating a recent trend of a slowing market.. Summer vacations will begin in about 2 weeks, a seasonal development that historically slows the market.