

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, June 15, 2007

340	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	30	113
Pending Sales last 20 days	57	119
Pending Sales last 30 days	83	123

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	62	10	186
\$600,001 to \$750,000	80	25	96
\$750,001 to \$900,000	45	22	61
\$900,001 to \$1,050,000	46	11	125
\$1,050,001 to \$1,300,000	48	9	160
\$1,300,001 Plus	59	6	295

* Time required to sell current inventory at Pending Sale rate

Notes:

** No real changes this week. Looking inside the numbers, two price ranges are getting better, two are not, and two are unchanged. The \$750K to \$900K price range is doing very well, as the selling time has fallen from 133 days to just 61 days during the last month. The \$1,050K to \$1.300K range also has improved, dropping from 480 days to just 160. The two ranges that have not fared well over the last month were the homes under \$900K.