

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, June 23, 2007

351	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	23	153
Pending Sales last 20 days	51	138
Pending Sales last 30 days	69	153

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	68	8	255
\$600,001 to \$750,000	87	17	154
\$750,001 to \$900,000	48	23	63
\$900,001 to \$1,050,000	43	9	143
\$1,050,001 to \$1,300,000	47	6	235
\$1,300,001 Plus	58	6	290

* Time required to sell current inventory at Pending Sale rate

Notes:

** I noticeable showdown this last week. Sale slumped about 23% last week, primarily in the upper and lower price range. The \$750-900K price range continues to sell well.