

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

Snapshot of the Market for July 1, 2008

Homes on the Market: 333	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	26	128
Pending Sales last 20 days	54	123
Pending Sales last 30 days	72	139

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
Up to \$600,000	97	22	132
\$600,001 to \$750,000	71	19	112
\$750,001 to \$900,000	57	14	122
\$900,001 to \$1,050,000	41	9	137
\$1,050,001 to \$1,300,000	26	5	156
\$1,300,001 Plus	41	4	308

* Time required to sell current inventory at Pending Sale rate

Notes:

** The inventory burn-through rate in all price ranges remains at 4-5 months, except the \$1.3+ million group, and they are requiring 10 months to sell all existing homes at this month's rate.