

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, July 6, 2007

<b>347</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>22</b>	<b>158</b>
<b>Pending Sales</b> last 20 days	<b>44</b>	<b>158</b>
<b>Pending Sales</b> last 30 days	<b>66</b>	<b>158</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	70	9	233
\$600,001 to \$750,000	87	14	186
\$750,001 to \$900,000	48	19	76
\$900,001 to \$1,050,000	41	12	103
\$1,050,001 to \$1,300,000	43	6	215
\$1,300,001 Plus	58	6	290

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* The 4th of July holiday season masks the trends, either way. The market slowed, but that would be expected. Next week will be very interesting, and should give us a clue if the summer is going to be normal or slow.