

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, July 13, 2007

359	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	12	299
Pending Sales last 20 days	35	205
Pending Sales last 30 days	53	203

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	71	7	304
\$600,001 to \$750,000	85	17	150
\$750,001 to \$900,000	55	9	183
\$900,001 to \$1,050,000	48	8	180
\$1,050,001 to \$1,300,000	40	5	240
\$1,300,001 Plus	60	7	257

* Time required to sell current inventory at Pending Sale rate

Notes:

** The report was grim this week, but it may simply be a reflection of the July 4th weekend, or in this case, the July 4th week as the holiday fell on a Wednesday, and many took off the whole week. Let's hope next weeks numbers rebound and we can dismiss this week as an aberration.