

Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: www.BillClarkson.com

Bill@BillClarkson.com

(925) 200-5380

Marketing Report: San Ramon

For the Week Ending: Friday, July 27, 2007

379	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
------------	-------------------	---

Pending Sales last 10 days	29	131
Pending Sales last 20 days	42	180
Pending Sales last 30 days	53	215

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
---------------------------	------------------------	---	---

Up to \$600,000	78	9	260
\$600,001 to \$750,000	91	13	210
\$750,001 to \$900,000	71	10	213
\$900,001 to \$1,050,000	47	8	176
\$1,050,001 to \$1,300,000	39	6	195
\$1,300,001 Plus	57	7	244

* Time required to sell current inventory at Pending Sale rate

Notes:

**The market improved this week, and was close to the three sales a day I would consider to be average. At three sales a day, we would be a reasonable number of sales if the inventory was under 250. The market is still slow, but it is a big improvement over the last two weeks.