

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

Snapshot of the Market for July 30, 2008

Homes on the Market: 335	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	35	96
Pending Sales last 20 days	71	94
Pending Sales last 30 days	89	113

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	102	33	93
\$600,001 to \$750,000	68	22	93
\$750,001 to \$900,000	54	18	90
\$900,001 to \$1,050,000	38	5	228
\$1,050,001 to \$1,300,000	33	6	165
\$1,300,001 Plus	40	5	240

* Time required to sell current inventory at Pending Sale rate

Notes:

** We have had a great 10 days, and sale are almost at "normal" levels in the below \$900K price range. Still a challenge when we are trying to sell homes over the \$900K price range.