

# Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: [www.BillClarkson.com](http://www.BillClarkson.com)

[Bill@BillClarkson.com](mailto:Bill@BillClarkson.com)

(925) 200-5380

## Marketing Report: San Ramon

For the Week Ending: Friday, August 3, 2007

<b>372</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
------------	-------------------	---

<b>Pending Sales</b> last 10 days	<b>27</b>	<b>138</b>
<b>Pending Sales</b> last 20 days	<b>42</b>	<b>177</b>
<b>Pending Sales</b> last 30 days	<b>63</b>	<b>177</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
---------------------------	------------------------	---	---

Up to \$600,000	77	8	289
\$600,001 to \$750,000	92	15	184
\$750,001 to \$900,000	74	9	247
\$900,001 to \$1,050,000	42	8	158
\$1,050,001 to \$1,300,000	41	6	205
\$1,300,001 Plus	48	7	206

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\*Our weekly 30 day sales index improved 16% this week, a nice up-tick and hopefully a continuing trend. Over all, the inventory burn-through rate stands at 6 months (177 days), but it would be encouraging to see it drop below 150 days or less.