

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, August 23, 2007

381	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	18	212
Pending Sales last 20 days	41	186
Pending Sales last 30 days	58	197

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	78	8	293
\$600,001 to \$750,000	86	25	103
\$750,001 to \$900,000	79	10	237
\$900,001 to \$1,050,000	48	5	288
\$1,050,001 to \$1,300,000	37	4	278
\$1,300,001 Plus	52	6	260

* Time required to sell current inventory at Pending Sale rate

Notes:

**The market slowdown is here, but the San Ramon Valley is not experiencing the magnitude of problems of many towns in the bay area. Foreclosures are few, and the depreciation of home values is been slight for most. But the bottom line is that we will have a slow (a buyers market) fall and early winter.