

# Bill Clarkson, Broker

Golden Hills Brokers

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## Marketing Report: San Ramon

### Snapshot of the Market for September 1, 2008

Homes on the Market: 324	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	31	105
Pending Sales last 20 days	66	98
Pending Sales last 30 days	83	117

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	109	35	93
\$600,001 to \$750,000	64	18	107
\$750,001 to \$900,000	51	20	77
\$900,001 to \$1,050,000	38	6	190
\$1,050,001 to \$1,300,000	32	2	480
\$1,300,001 Plus	30	6	150

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* Nice improvement from the start of the month, and almost normal sales under \$900K. The post \$900K range, especially for older homes is tough. Too many new homes that must sell under duress are depressing the older resale market.