

Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: www.BillClarkson.com

Bill@BillClarkson.com

(925) 200-5380

Marketing Report: San Ramon

For the Week Ending: Friday, September 7, 2007

384	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
------------	-------------------	---

Pending Sales last 10 days	21	183
Pending Sales last 20 days	41	187
Pending Sales last 30 days	56	206

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
---------------------------	------------------------	---	---

Up to \$600,000	83	10	249
\$600,001 to \$750,000	86	19	136
\$750,001 to \$900,000	85	14	182
\$900,001 to \$1,050,000	46	3	460
\$1,050,001 to \$1,300,000	35	4	263
\$1,300,001 Plus	49	5	294

* Time required to sell current inventory at Pending Sale rate

Notes:

**This week showed an improvement over last weeks numbers, a good sign. The newspapers, as usual, consistently exaggerate the condition of the market. When homes are selling well, they make it sound like every home receives multiple offers (they don't), and when the market is slow (as now) they only write about homes in distress. The reality always lies in between those two story-lines.