

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, September 14, 2007

403	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	11	366
Pending Sales last 20 days	33	244
Pending Sales last 30 days	46	263

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	89	5	534
\$600,001 to \$750,000	87	17	154
\$750,001 to \$900,000	96	9	320
\$900,001 to \$1,050,000	47	5	282
\$1,050,001 to \$1,300,000	35	3	350
\$1,300,001 Plus	49	7	210

* Time required to sell current inventory at Pending Sale rate

Notes:

**A poor showing with sales this week, the burn-through rate jumped to the 12 month mark. Even worse was the sub \$600K group, primarily townhouses and condos, the burn-through rate for them is just less than a year and a half