

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

Snapshot of the Market for September 15, 2008

Homes on the Market: 290	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	41	71
Pending Sales last 20 days	73	79
Pending Sales last 30 days	100	87

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
Up to \$600,000	94	43	66
\$600,001 to \$750,000	69	22	94
\$750,001 to \$900,000	50	23	65
\$900,001 to \$1,050,000	32	4	240
\$1,050,001 to \$1,300,000	28	2	420
\$1,300,001 Plus	27	6	135

* Time required to sell current inventory at Pending Sale rate

Notes:

** This is the best market in almost a year, but it's all happening below the \$900K price range. It's like two separate markets.