

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

Snapshot of the Market for January 1, 2009

Homes on the Market: 245	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	12	204
Pending Sales last 20 days	26	188
Pending Sales last 30 days	39	189

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
Up to \$600,000	97	21	139
\$600,001 to \$750,000	49	10	147
\$750,001 to \$900,000	46	5	276
\$900,001 to \$1,050,000	14	1	420
\$1,050,001 to \$1,300,000	21	1	630
\$1,300,001 Plus	18	1	540

* Time required to sell current inventory at Pending Sale rate

Notes:

** 2008 ended with a wimper and weak sales. It will be interesting to watch to see if the inventory grows and if sales pick up even faster. If not, it may be a poor start to a long year.