

# Bill Clarkson, Broker

Golden Hills Brokers

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## Real estate Marketing Report: City of San Ramon

### Snapshot of the Market for January 30, 2010

Homes on the Market: 124	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	21	59
Pending Sales last 20 days	50	50
Pending Sales last 30 days	70	53

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	69	55.6%	44	62.9%	47
\$600,001 to \$750,000	14	11.3%	11	15.7%	38
\$750,001 to \$900,000	12	9.7%	3	4.3%	120
\$900,001 to \$1,050,000	7	5.6%	5	7.1%	42
\$1,050,001 to \$1,300,000	9	7.3%	7	10.0%	39
\$1,300,001 Plus	13	10.5%	1	1.4%	390

\* Time required to sell current inventory at Pending Sale rate

### Notes:

Inventory jumped up another 10% to 124 homes on the market. Sales are continuing strong, but only a third of the sales are "normal", i.e. not a foreclosures or a short sale.