

# Bill Clarkson, Broker

Golden Hills Brokers

Back to: [www.BillClarkson.com](http://www.BillClarkson.com)

[Bill@BillClarkson.com](mailto:Bill@BillClarkson.com)

(925) 200-5380

## Marketing Report: San Ramon

### Snapshot of the Market for October 1, 2008

Homes on the Market: 290	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	22	132
Pending Sales last 20 days	58	100
Pending Sales last 30 days	90	97

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
Up to \$600,000	97	38	77
\$600,001 to \$750,000	60	20	90
\$750,001 to \$900,000	50	16	94
\$900,001 to \$1,050,000	34	8	128
\$1,050,001 to \$1,300,000	21	3	210
\$1,300,001 Plus	28	5	168

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* The meltdown of the financial markets in New York impacted the level of sales these last 10 days. I believe that we will need at least two more weeks to sort things out and see if the problems in the credit markets will affect our market on a long-term basis.