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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for November 1, 2009

Homes on the Market: 130	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	38	34
Pending Sales last 20 days	77	34
Pending Sales last 30 days	116	34

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	61	46.9%	61	52.6%	30
\$600,001 to \$750,000	19	14.6%	28	24.1%	20
\$750,001 to \$900,000	16	12.3%	19	16.4%	25
\$900,001 to \$1,050,000	15	11.5%	5	4.3%	90
\$1,050,001 to \$1,300,000	8	6.2%	3	2.6%	80
\$1,300,001 Plus	11	8.5%	1	0.9%	330

* Time required to sell current inventory at Pending Sale rate

Notes:

** It's truly a tale of three markets. Those priced below \$900,000 sell briskly. The home priced between \$900,000 to \$1,300,000 sell at a normal to slow pace. The homes above \$1,300,000 are sitting there, taking about half a year to sell on average.