

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

Snapshot of the Market for November 15, 2008

Homes on the Market: 297	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	20	149
Pending Sales last 20 days	37	161
Pending Sales last 30 days	59	151

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	105	23	137
\$600,001 to \$750,000	60	19	95
\$750,001 to \$900,000	63	5	378
\$900,001 to \$1,050,000	27	7	116
\$1,050,001 to \$1,300,000	15	2	225
\$1,300,001 Plus	27	3	270

* Time required to sell current inventory at Pending Sale rate

Notes:

** There was very little change in the sales number these last two weeks. There is a "wait and see" mentality, yet it may be one of the better markets for buyers to jump in and play "Let's make a Deal"