

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, November 22, 2007

Homes on the Market: 331	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate 331
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Pending Sales last 10 days	14	236
Pending Sales last 20 days	34	195
Pending Sales last 30 days	50	199

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	75	8	281
\$600,001 to \$750,000	78	17	138
\$750,001 to \$900,000	70	11	191
\$900,001 to \$1,050,000	32	3	320
\$1,050,001 to \$1,300,000	36	5	216
\$1,300,001 Plus	40	6	200

* Time required to sell current inventory at Pending Sale rate

Notes:

** Sales were a little slower this week due to the Thanksgiving Holiday, but the improving trend is continuing. Inventory fell another 22 homes, and hopefully we will fall under 300 soon, and be around the 250 mark by Jan 1, 2008