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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for December 1, 2009

Homes on the Market: 126	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	23	55
Pending Sales last 20 days	51	49
Pending Sales last 30 days	73	52

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	69	54.8%	39	53.4%	53
\$600,001 to \$750,000	16	12.7%	13	17.8%	37
\$750,001 to \$900,000	11	8.7%	13	17.8%	25
\$900,001 to \$1,050,000	10	7.9%	3	4.1%	100
\$1,050,001 to \$1,300,000	9	7.1%	3	4.1%	90
\$1,300,001 Plus	11	8.7%	2	2.7%	165

* Time required to sell current inventory at Pending Sale rate

Notes:

The number of REO's (Foreclosures) and Short Sales (negative equity) is now at 53% of all San Ramon pending sales over the last 30 days, a drop from 63% from mid-November. Sales are slowing, which is normal for this time of year.