

# Bill Clarkson, Broker

Golden Hills Brokers

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## Real estate Marketing Report: City of San Ramon

Snapshot of the Market for December 1, 2010

Homes on the Market: 215	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	28	77
Pending Sales last 20 days	72	60
Pending Sales last 30 days	93	69

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	121	56.3%	53	57.0%	68
\$600,001 to \$750,000	36	16.7%	16	17.2%	68
\$750,001 to \$900,000	32	14.9%	8	8.6%	120
\$900,001 to \$1,050,000	7	3.3%	7	7.5%	30
\$1,050,001 to \$1,300,000	10	4.7%	9	9.7%	33
\$1,300,001 Plus	7	3.3%	2	2.2%	105
Distressed Properties: Short Sales & REO's	100	46.5%	51	54.8%	59
Normal Sales	115	53.5%	42	45.2%	82

\* Time required to sell current inventory at Pending Sale rate

### Notes:

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