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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for December 15, 2009

Homes on the Market: 108	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	18	60
Pending Sales last 20 days	45	48
Pending Sales last 30 days	74	44

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	60	55.6%	41	55.4%	44
\$600,001 to \$750,000	11	10.2%	13	17.6%	25
\$750,001 to \$900,000	9	8.3%	10	13.5%	27
\$900,001 to \$1,050,000	11	10.2%	2	2.7%	165
\$1,050,001 to \$1,300,000	7	6.5%	4	5.4%	53
\$1,300,001 Plus	10	9.3%	3	4.1%	100

* Time required to sell current inventory at Pending Sale rate

Notes:

The number of REO's (Foreclosures) and Short Sales (negative equity) are 39% of the inventory but are just over 50% of all the sales in San Ramon. Sales are slower, but that is normal for this time of year. **Enjoy the Holidays!!**