

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, December 21, 2007

Homes on the Market: 292	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate 292
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Pending Sales last 10 days	17	172
Pending Sales last 20 days	26	225
Pending Sales last 30 days	39	225

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	71	15	142
\$600,001 to \$750,000	74	13	171
\$750,001 to \$900,000	55	7	236
\$900,001 to \$1,050,000	24	1	720
\$1,050,001 to \$1,300,000	29	1	870
\$1,300,001 Plus	39	3	390

* Time required to sell current inventory at Pending Sale rate

Notes:

** The Christmas holidays find our inventory at 292, a number that is too high to help spark a recovery this winter season. Sales remain at low levels, with the \$900,000+ range getting hit very hard, with burn-through marketing times of almost 2 years.