

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, December 28, 2007

Homes on the Market: 282	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate 282
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Pending Sales last 10 days	11	256
Pending Sales last 20 days	24	235
Pending Sales last 30 days	33	257

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	73	13	168
\$600,001 to \$750,000	73	10	219
\$750,001 to \$900,000	51	4	383
\$900,001 to \$1,050,000	24	1	720
\$1,050,001 to \$1,300,000	27	1	810
\$1,300,001 Plus	34	4	255

* Time required to sell current inventory at Pending Sale rate

Notes:

** The inventory is still too high as we look to the New Year. Sales numbers are low because of the holidays, but the inventory has not dropped. Could spell trouble down the road.