

# Bill Clarkson, Broker

Golden Hills Brokers

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## Real estate Marketing Report: City of San Ramon

### Snapshot of the Market for February 15, 2011

Homes on the Market: 215	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	37	58
Pending Sales last 20 days	72	60
Pending Sales last 30 days	104	62

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	131	60.9%	55	52.9%	71
\$600,001 to \$750,000	27	12.6%	22	21.2%	37
\$750,001 to \$900,000	28	13.0%	15	14.4%	56
\$900,001 to \$1,050,000	11	5.1%	5	4.8%	66
\$1,050,001 to \$1,300,000	8	3.7%	5	4.8%	48
\$1,300,001 Plus	10	4.7%	2	1.9%	150
Distressed Properties: Short Sales & REO's	105	48.8%	42	40.4%	75
Normal Sales	110	51.2%	62	59.6%	53

\* Time required to sell current inventory at Pending Sale rate