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Golden Hills Brokers

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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for March 1, 2011

Homes on the Market: 201	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	43	47
Pending Sales last 20 days	87	46
Pending Sales last 30 days	119	51

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	112	55.7%	55	46.2%	61
\$600,001 to \$750,000	27	13.4%	22	18.5%	37
\$750,001 to \$900,000	31	15.4%	15	12.6%	62
\$900,001 to \$1,050,000	12	6.0%	5	4.2%	72
\$1,050,001 to \$1,300,000	9	4.5%	5	4.2%	54
\$1,300,001 Plus	8	4.0%	2	1.7%	120
Distressed Properties: Short Sales & REO's	96	47.8%	69	58.0%	42
Normal Sales	105	52.2%	50	42.0%	63

* Time required to sell current inventory at Pending Sale rate