

Bill Clarkson, Broker

Golden Hills Brokers

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Marketing Report: San Ramon

Snapshot of the Market for March 31, 2009

Homes on the Market: 339	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	30	113
Pending Sales last 20 days	69	98
Pending Sales last 30 days	99	103

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	131	51	77
\$600,001 to \$750,000	65	19	103
\$750,001 to \$900,000	58	11	158
\$900,001 to \$1,050,000	32	12	80
\$1,050,001 to \$1,300,000	30	5	180
\$1,300,001 Plus	33	1	990

* Time required to sell current inventory at Pending Sale rate

Notes:

** The market is not experiencing a "normal" sales volume yet, but it's getting close. Anytime the estimated marketing days falls under 90 days, we're looking pretty good. The under \$600K price range continues to sell at a brisk pace, but the over \$1,000,000 is still sluggish.