

Bill Clarkson, Broker

Golden Hills Brokers

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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for April 15, 2011

Homes on the Market: 241	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	35	69
Pending Sales last 20 days	82	59
Pending Sales last 30 days	116	62

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	123	51.0%	69	59.5%	53
\$600,001 to \$750,000	37	15.4%	21	18.1%	53
\$750,001 to \$900,000	37	15.4%	19	16.4%	58
\$900,001 to \$1,050,000	22	9.1%	5	4.3%	132
\$1,050,001 to \$1,300,000	14	5.8%	1	0.9%	420
\$1,300,001 Plus	8	3.3%	1	0.9%	240
Distressed Properties: Short Sales & REO's	87	36.1%	70	60.3%	37
Normal Sales	154	63.9%	46	39.7%	100

* Time required to sell current inventory at Pending Sale rate