

Bill Clarkson, Broker

Golden Hills Brokers

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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for May 1, 2011

Homes on the Market: 267	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	36	74
Pending Sales last 20 days	69	77
Pending Sales last 30 days	102	79

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	123	46.1%	66	64.7%	56
\$600,001 to \$750,000	43	16.1%	13	12.7%	99
\$750,001 to \$900,000	47	17.6%	16	15.7%	88
\$900,001 to \$1,050,000	27	10.1%	3	2.9%	270
\$1,050,001 to \$1,300,000	14	5.2%	3	2.9%	140
\$1,300,001 Plus	10	3.7%	1	1.0%	300
Distressed Properties: Short Sales & REO's	95	35.6%	59	57.8%	48
Normal Sales	172	64.4%	43	42.2%	120

* Time required to sell current inventory at Pending Sale rate