

# Bill Clarkson, Broker

Golden Hills Brokers

Back to: [www.BillClarkson.com](http://www.BillClarkson.com)

[Bill@BillClarkson.com](mailto:Bill@BillClarkson.com)

(925) 200-5380

## Real estate Marketing Report: City of San Ramon

### Snapshot of the Market for May 15, 2011

Homes on the Market: 257	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	47	55
Pending Sales last 20 days	91	56
Pending Sales last 30 days	127	61

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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#### Up to \$400,000

\$401,000 to \$600,000	116	45.1%	73	57.5%	48
\$600,001 to \$750,000	44	17.1%	22	17.3%	60
\$750,001 to \$900,000	39	15.2%	24	18.9%	49
\$900,001 to \$1,050,000	28	10.9%	3	2.4%	280
\$1,050,001 to \$1,300,000	21	8.2%	2	1.6%	315
\$1,300,001 Plus	9	3.5%	1	0.8%	270
Distressed Properties: Short Sales & REO's	85	33.1%	59	46.5%	43
Normal Sales	172	66.9%	68	53.5%	76

Age of House	257		127		61
0-10	95	37.0%	38	29.9%	
11 to 20	42	16.3%	11	8.7%	
21 to 30	55	21.4%	43	33.9%	
31 to 40	34	13.2%	13	10.2%	
41 plus	31	12.1%	22	17.3%	

\* Time required to sell current inventory at Pending Sale rate