

# Bill Clarkson, Broker

Golden Hills Brokers

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## Real estate Marketing Report: City of San Ramon

Snapshot of the Market for July 15, 2011

Homes on the Market: 260	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	48	54
Pending Sales last 20 days	87	60
Pending Sales last 30 days	127	61

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$400,000

\$401,000 to \$600,000	107	41.2%	69	54.3%	47
\$600,001 to \$750,000	50	19.2%	30	23.6%	50
\$750,001 to \$900,000	48	18.5%	13	10.2%	111
\$900,001 to \$1,050,000	29	11.2%	7	5.5%	124
\$1,050,001 to \$1,300,000	16	6.2%	5	3.9%	96
\$1,300,001 Plus	10	3.8%	3	2.4%	100
Distressed Properties: Short Sales & REO's	85	32.7%	53	41.7%	48
Normal Sales	175	67.3%	74	58.3%	71

\* Time required to sell current inventory at Pending Sale rate