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Real estate Marketing Report: City of San Ramon

Snapshot of the Market for August 1, 2011

Homes on the Market: 224	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	48	47
Pending Sales last 20 days	98	46
Pending Sales last 30 days	132	51

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$400,000

\$401,000 to \$600,000	86	38.4%	77	58.3%	34
\$600,001 to \$750,000	50	22.3%	21	15.9%	71
\$750,001 to \$900,000	45	20.1%	17	12.9%	79
\$900,001 to \$1,050,000	25	11.2%	9	6.8%	83
\$1,050,001 to \$1,300,000	8	3.6%	7	5.3%	34
\$1,300,001 Plus	11	4.9%	1	0.8%	330
Distressed Properties: Short Sales & REO's	72	32.1%	51	38.6%	42
Normal Sales	152	67.9%	71	53.8%	64

* Time required to sell current inventory at Pending Sale rate