

# Bill Clarkson, Broker

Golden Hills Brokers

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## Real estate Marketing Report: City of San Ramon

### Snapshot of the Market for Sept 15, 2009

Homes on the Market: 150	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	28	54
Pending Sales last 20 days	67	45
Pending Sales last 30 days	89	51

Price Range Trends	Active Listings	Percent of Market	Homes sold in the last 30 Days in each range	Percent of Sales	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	63	42.0%	47	52.8%	40
\$600,001 to \$750,000	25	16.7%	23	25.8%	33
\$750,001 to \$900,000	24	16.0%	7	7.9%	103
\$900,001 to \$1,050,000	25	16.7%	6	6.7%	125
\$1,050,001 to \$1,300,000	9	6.0%	6	6.7%	45
\$1,300,001 Plus	14	9.3%	0	0.4%	1050

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* The number of homes for sale dropped by just 5 homes, continuing an on-going trend of a shrinking inventory. Sales slowed a little bit, and the good news is that the the \$1M to \$1.3M price range is doing better. But nopt one home (out of 14) sold over the price of \$1.3 million.