

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, January 19, 2007

238	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	25	95
Pending Sales last 20 days	38	125
Pending Sales last 30 days	51	140

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	50	9	167
\$600,001 to \$750,000	58	15	116
\$750,001 to \$900,000	43	12	108
\$900,001 to \$1,050,000	44	5	264
\$1,050,001 to \$1,300,000	14	6	70
\$1,300,001 Plus	29	4	218

* Time required to sell current inventory at Pending Sale rate

Notes:

** The good news continues. The estimated time to burn through the inventory dropped below 100 days for the first in the last 10 day cycle. The word on the street is that buyers are out and looking, and many (buyers) feel the market has bottomed out.

