

Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: www.BillClarkson.com

Bill@BillClarkson.com

(925) 200-5380

For the Week Ending: Friday, January 20, 2006

Active Listings	199	Homes Sold	*Estimated Marketing Days to Sell
Pending Sales last 10 days		18	111
Pending Sales last 20 days		23	173
Pending Sales last 30 days		31	193

Price Trends Sales	Homes	Homes sold in the last 30 Days	*Estimated Marketing Days to Sell
Up to to \$600,000	34	4	255
\$600,001 to \$900,000	84	16	158
\$900,001 to \$1,300,000	56	9	187
\$1,300,001 Plus	25	4	188

* Time required to sell current inventory at Pending Sale rate

Notes:

** Good news, sales are picking up. The days on market for all homes fell from 216 to 193 days. We need for this figure to drop below 100 soon.

**The price range above \$1,300,000 improved dramatically, with the days on market falling from 750 to 188 days.