

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, January 26, 2007

228	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	33	69
Pending Sales last 20 days	51	89
Pending Sales last 30 days	61	112

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	48	9	160
\$600,001 to \$750,000	53	22	72
\$750,001 to \$900,000	58	14	124
\$900,001 to \$1,050,000	16	6	80
\$1,050,001 to \$1,300,000	21	7	90
\$1,300,001 Plus	32	3	320

* Time required to sell current inventory at Pending Sale rate

Notes:

** The market is picking up and moving. At this time last year, the marketing time was 140 days compared to 112 today. The 10 day cycle last year was 83 days, and it's 69 today.

This is a great trend, and may be the start of a good spring market.

