

Bill Clarkson, Broker

ERA Golden Hills Brokers

Back to: www.BillClarkson.com

Bill@BillClarkson.com

(925) 200-5380

Marketing Report: San Ramon

For the Week Ending: Friday, June 16, 2006

Active Listings ▶	386	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	29	133
Pending Sales last 20 days	50	154
Pending Sales last 30 days	79	147

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	59	9	197
\$600,001 to \$750,000	86	19	136
\$750,001 to \$900,000	80	21	114
\$900,001 to \$1,050,000	57	13	132
\$1,050,001 to \$1,300,000	57	12	143
\$1,300,001 Plus	47	5	282

* Time required to sell current inventory at Pending Sale rate

Notes:

** I have broken the price ranges into six, more or less, equal groups on this updated report (as opposed the four earlier groupings). I felt that if I broke down the price ranges into easier to manage groups of similar size, I would be able to better to gauge the markets changes and direction.

** The new price range segments confirm that the "hottest" market is the \$750,000 to \$900,000 group