

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, August 18, 2006

Active Listings ▶	456	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	17	268
Pending Sales last 20 days	39	234
Pending Sales last 30 days	66	207

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	80	8	300
\$600,001 to \$750,000	97	21	139
\$750,001 to \$900,000	103	20	155
\$900,001 to \$1,050,000	57	6	285
\$1,050,001 to \$1,300,000	60	5	360
\$1,300,001 Plus	69	6	345

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* The slow down continues. This is normal for the "Back to School" activities of late August. The \$750K to \$900K price range remains very active and strong, and the \$600K to \$750 range also showed strength this week.