

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, October 6, 2006

Active Listings ▶	443	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	30	148
Pending Sales last 20 days	45	197
Pending Sales last 30 days	63	211

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	80	18	133
\$600,001 to \$750,000	103	18	172
\$750,001 to \$900,000	100	12	250
\$900,001 to \$1,050,000	63	4	473
\$1,050,001 to \$1,300,000	50	5	300
\$1,300,001 Plus	47	6	235

* Time required to sell current inventory at Pending Sale rate

Notes:

** Sales doubled from the last 10 days period, which is great news. But, over all, the market remains in a very weak position. The \$900,000 to \$1,050,000 market is especially slow, with it's market time of 15 plus months.